Joan Holley

joan@agisearch.com

850-763-4490

1995-Present Austin Group International / AGISearch (Austin, TX and Panama City, FL)

- Built an executive recruitment practice focused on placement of mid- to upper-level executives in the high tech industry.

- Recruited, hired and trained a staff of 5 researchers who grew into recruitment professionals.

- Developed expertise in advanced Internet sourcing.

- Interviewed and selected appropriately skilled candidates who fit the clients’ corporate cultures.

- Assisted clients and candidates in salary negotiations.

- High-tech clients include ViewSonic, Avnet, Ingram Micro, Kingston, Microsoft, Gateway, SMS and more.

- Acted as trusted advisor to clients, interviewing internal referrals as well as recruiting additional candidates for comparison.

- Successful placements include mid- to upper-level executives in the areas of sales, marketing, interactive media, web design, e-learning, IT, IT services, user experience, product development, quality control, customer support and more.

- Successfully work in a virtual environment.

- Specialize in hard-to-find candidates.

Earlier career includes office equipment sales at Pitney Bowes (won Pacemaker award given to top 6% of sales force.)

Early recruiting experience with Management Recruiters International; learned how to creatively source candidates before there was an Internet.

Taught elementary school gifted students.

Education

1982 M.Ed. Counselor Education University of San Diego

1978 B.S. Elementary Education University of Tampa