



Recruiters!

Provide Contract & Temporary Staffing To Your Clients.

Contract and temporary staffing has been growing faster than the economy because of flexibility: Workers want it, businesses need it, and it's good for the economy.

In its most recent projections, the U.S. Bureau of Labor Statistics says that the employment services industry—which is primarily staffing—is expected to be the second largest job-growth industry in the U.S.

Jobs, flexibility, bridge to permanent employment, and choice of alternative employment arrangements—these are the benefits we can help you offer to workers. Flexibility and access to talent—these are the benefits we can help you bring to your business clients.

Contract Staffing Partner ECS



To service your contract staffing projects, partner with **Employment Contractor Services, Inc.**, a contingent staffing service provider for IT, technical, professional, and clerical staffing throughout the United States.

With over 20 years of experience in contingent staffing, ECS manages the process of and coordination of all the financial and administrative responsibilities associated with engaging contractors and hiring contract staff. Partnering with ECS allows your recruiting firm to provide high quality contract staffing services to your clients anywhere in the USA.

Learn more about ECS at: <http://www.ecshome.com>

Staffing Services Provided

- ❖ Hourly Contract Staffing
- ❖ Temp-to-Hire
- ❖ Payrolling Seasonal Staff
- ❖ "1099" to W2 Employee Conversions
- ❖ Retiree re-employment
- ❖ Subcontractor Management

Administration

- ❖ Web-Based Timesheets
- ❖ Weekly Electronic Invoicing
- ❖ Web-Based Account Reports
- ❖ Weekly Payroll Processing
- ❖ Background/Drug Screening

Contract Employees

- ❖ Employee Direct Deposit
- ❖ Year End W2 Forms
- ❖ Expense Reimbursements
- ❖ Employee Paperwork Compliance
- ❖ Benefits Administration (401K and medical)

Taxes & Insurance

- ❖ State and Federal Tax Withholdings
- ❖ State and Federal Unemployment
- ❖ Social Security, Medicare, Disability
- ❖ Workers' Compensation Insurance
- ❖ GL, Umbrella, Professional Liability and Fidelity Insurance

How we coordinate with your staffing firm. (1) you recruit the candidate for the assignment, coordinate interviews, and agree to billing rates with your client, (2) ECS provides the service contract for the assignment and employs the candidate, (3) ECS handles 100% financing, invoicing, payroll, insurance and benefits to the contractor, (4) ECS electronically deposits your profit payment into your account in the same week your personnel are paid. For the best contract staffing support contact ECS today!

RECRUITERS SERVICES OVERVIEW



WHO IS ECS?

ECS is a privately held temporary and contract staffing management company that focuses specifically on helping recruiting companies provide contract labor to their clients. Formed in 2000, ECS handles millions of dollars of yearly contract staffing revenue in the primary spaces of information technology, accounting and finance, and admin/clerical staffing throughout the United States.

WHAT IS CONTRACT STAFFING?

Contract staffing is the providing of a skilled person for a work assignment to a client for a predetermined length of time on an hourly basis. Unlike direct placement staffing, contract staffing creates a wide range of financial and employment-related obligations that ECS manages for its recruiter clients.

WHAT DOES ECS DO FOR RECRUITERS?

ECS enhances the service capability of a recruiting company overnight, without additional capital risk or the need to hire additional internal staff.

ECS functions as a recruiter's "back office" contract staffing partner. ECS (i) employs contract personnel recruited for a client assignment, (ii) handles all timesheet, expenses, payroll, State and Federal reporting, employment-related and project specific insurance, and benefits administration, (iii) invoices clients and provides 100% contract financing, (iii) pays weekly profit to recruiting partners in the same week contract personnel are paid, regardless of payment status from the client.

INSURANCE AND COMPLIANCE SOLUTIONS.

The recruiter's core competency is locating and recruiting talent, not administration, finance and compliance. By employing contractors for client assignments, ECS relieves recruiters of the burdens of W2 Forms reporting, Federal and State income tax withholding, Federal and State unemployment, Disability, Workers' Compensation, General Liability and Umbrella insurance, Bonding (crime) insurance, W4 forms and I9 immigration compliance. ECS also provides professional liability insurance (E&O) for IT contractors.

RECRUITERS WE SERVICE AND WHY.

ECS helps individual freelance recruiters who work from home seeking contracting support, mid-sized recruiting firms seeking to outsource their contract staffing function as they grow, and regional staffing companies of any size seeking to expand contract staffing capability to States in which they do not currently operate.

WHAT JOB TYPES DOES ECS HANDLE?

To manage insurance costs, ECS handles contract staffing projects in office environments only. Though our primary industry focuses are in information technology, accounting/finance, and clerical and administrative support, ECS will evaluate any potential office environment contract staffing project.

ARE BENEFITS AVAILABLE?

Yes. For contract employees, ECS offers paycheck direct deposit, access to major medical insurance, supplemental insurance including Section 125 medical, cancer coverage, dental, and vision insurance. ECS also offers 401(k) Plan access for personnel after working 520 hours on contract.

ASSIGNMENT MINIMUM/MAXIMUMS?

ECS can handle projects ranging from one clerical temp to one hundred professionals working on an IT project and more. We have the financial strength to handle large-scale, multi-contractor, capital intensive contract staffing projects, and we also understand that putting just one contractor on assignment can lead to future business.

DOES ECS EVALUATE CLIENT COMPANIES?

Yes. Since ECS provides all project financing and assumes collection risk, we conduct preliminary credit evaluations on all clients prior to project commencement. ECS credit policies are flexible and based on an independent judgment of each situation. Our collections policy is to minimize intervention with the recruiter-client relationship. We will contact our recruiter client first if a client is falling behind in payments. We do our best to maintain diplomatic, professional collections relations with clients.

DOES ECS PROVIDE RECRUITING SERVICES?

No. ECS does not and will not provide recruiting services. All client contract assignment information is considered highly confidential between ECS and our recruiter client.

CORP-TO-CORP ASSIGNMENTS?

Yes. Our experience with the legal and insurance aspects of corp-to-corp assignments will benefit your recruiting firm if you target personnel employed by third-parties or individually incorporated personnel. ECS rates are lower to recruiters for qualifying corp-to-corp projects since payroll costs are handled by the subcontractor.

REPORTING.

Recruiters have access to our online time collection system for reporting on contract assignments. ECS emails recruiter profit reports every Thursday detailing hours worked by all contractors the prior week, including the profit to be ACH deposited on Friday into the recruiter's bank account.

WHY CHOOSE ECS?

ECS' core focus has always been on working with recruiters. With no exclusive commitment, we rely solely on our service quality for repeat business. ECS provides 100% advanced profit to our recruiting clients in the same week contractors are paid, and assumes collection risk in the event of a client insolvency or bankruptcy. Our rates are simple and the same in every State. We do not try to pass on our internal payroll costs to our recruiter clients. But above all these advantages, our best asset is our staff who understands contracting and understands the needs of recruiters. We look forward to discussing your needs, and **thank you for your interest in ECS!**